# Focused, Disciplined Growth.



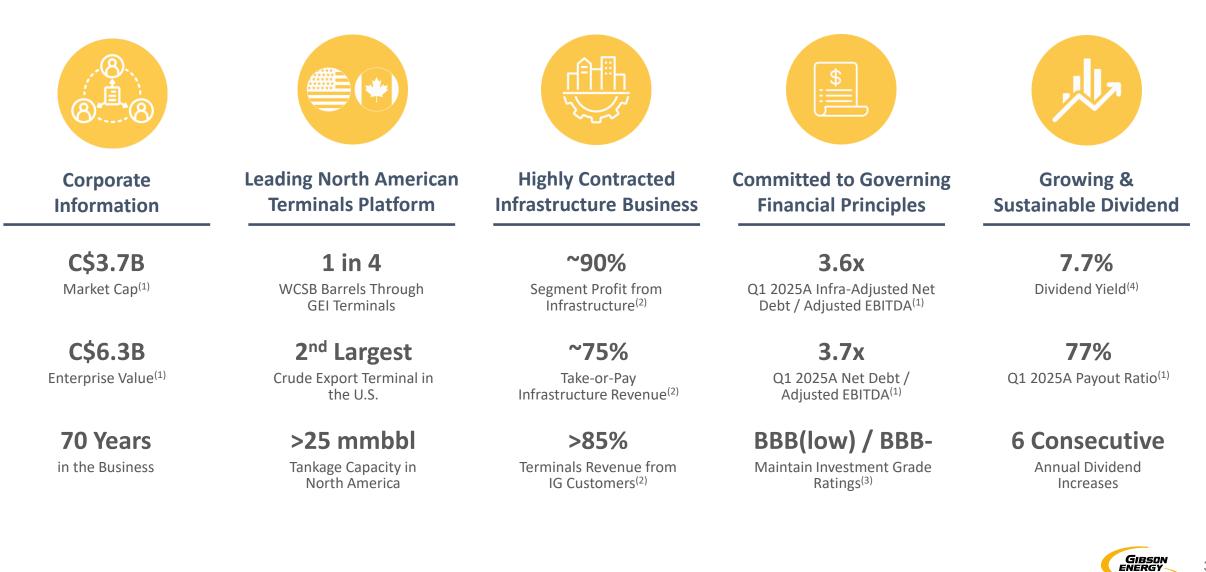
**Corporate Presentation** Q2 2025 HMN



# Overview & Strategy

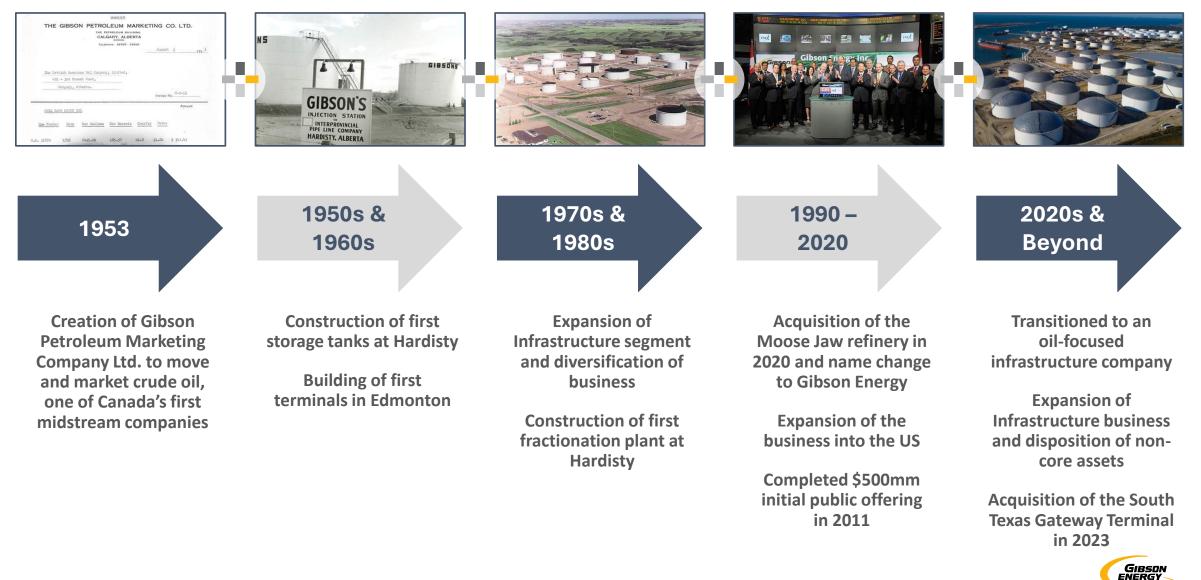
## **Gibson Energy Snapshot (TSX: GEI)**

Critical crude infrastructure tied into long life plays essential for market access and underpinned by stable, high quality cash flows



### **70+ Years in Business**

Long history of supporting the energy industry in key strategic hubs across North America



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## **Key Investment Highlights**

Leading North American liquids infrastructure platform positioned to capture both short-term and long-term growth opportunities

- 1 Favorable Macro Environment Supports Long-Term Growth, Positioning Gibson for Multiple Expansion
- 2 Best-in-Class Liquids Infrastructure: Critically Located, Crown Jewel Long-Life Assets
- 3 Stable, Contracted Cash Flows, with Near-Term Growth Through Gateway and New Ventures
- 4
- Sustainable, Growing Dividend with Attractive Yield and Investment-Grade Credit Rating



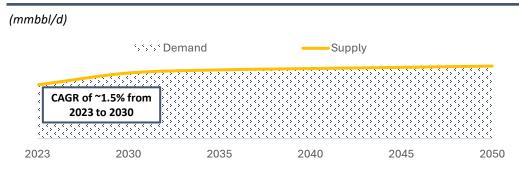
**Customer Focus and Ownership Mentality Drives Alignment with External Stakeholders** 



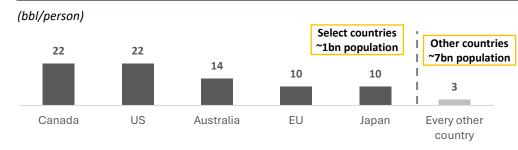
## Long-Term Demand for Oil and Energy Security will Fuel Growth

Critical, crown-jewel assets positioned to capitalize on increased global oil demand and growing North American exports

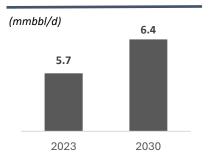
### **Global Liquids Supply and Demand**<sup>(1)</sup>



### Oil Consumption per Person<sup>(2)</sup>



### WCSB Supply<sup>(1)</sup>



### Top 5 Oil Exporters (2030)<sup>(2)</sup>





Increased global energy demand driven by focus on energy security



Energy equality implies increasing demand for energy among developing nations



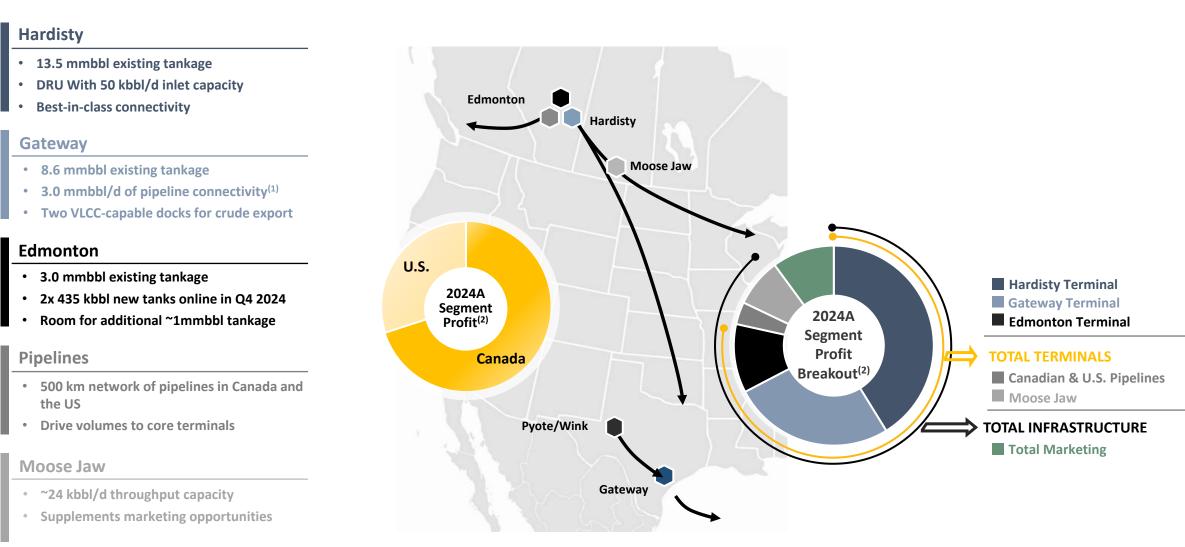
Critical liquids infrastructure will capitalize on increased export demand



See Endnotes slide at end of presentation.

### **Best-in-Class, Strategically Located Liquids Infrastructure Assets**

 $\sim$ 80% of segment profit from core terminals and  $\sim$ 90% from Infrastructure





### **Focused and Disciplined Strategy**

Premier crude Infrastructure assets underpin compelling per share value proposition

Leverage Long-Life, Best-in-Class Assets to Drive Complementary Growth

Supported by long-term crude oil demand driven by a focus on energy security Grow High Quality Cash Flows from Strong Counterparties

Nearly all infrastructure revenue from stable, long-term take-or-pay or fee-for-service contracts<sup>(1)</sup> Total Shareholder Return Proposition Backstopped by Stable and Growing Dividend

Six consecutive dividend increases supported by consistent per-share Infrastructure growth

Disciplined Approach to Capital Allocation and Per-Share Growth

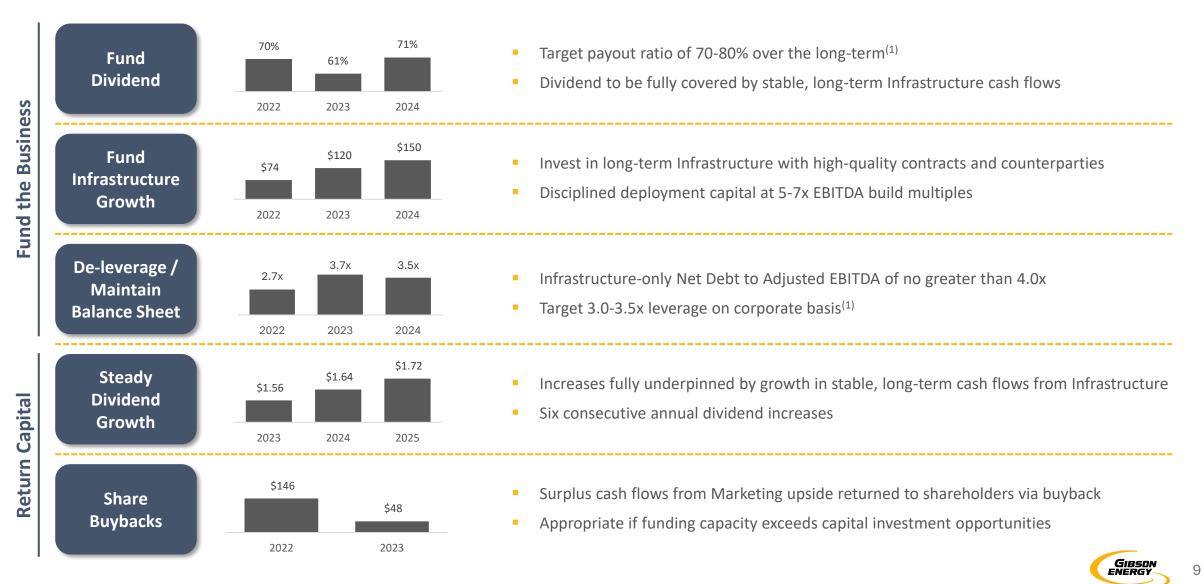
Targeting Infrastructure annual growth capital between \$150 to \$200mm Maintain Balance Sheet Strength and Investment Grade Credit Ratings

Committed to maintaining or improving Investment Grade credit ratings



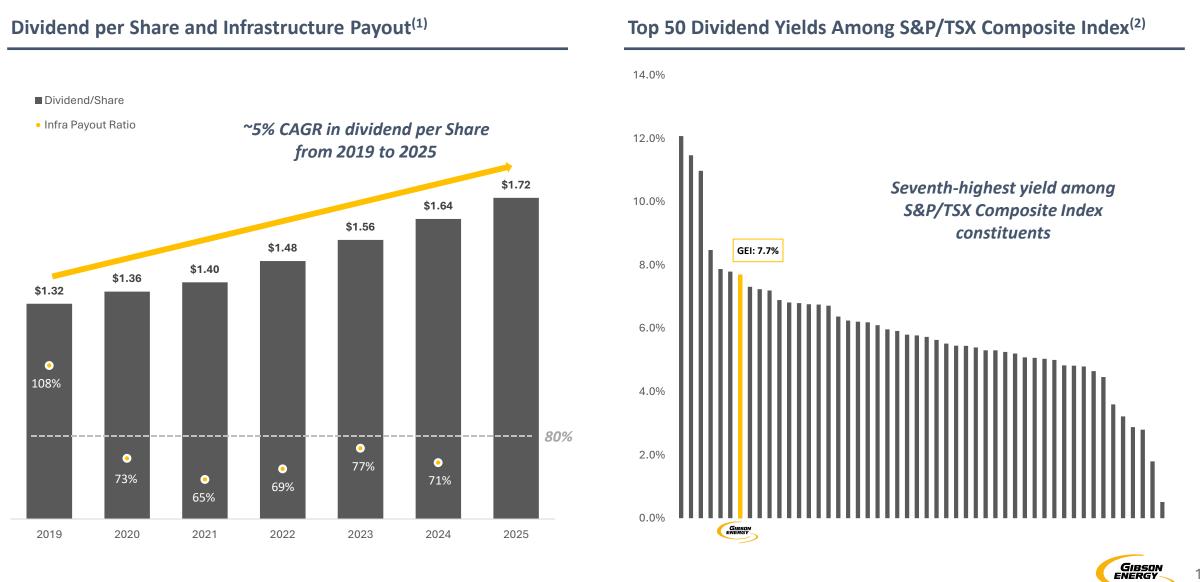
## **Disciplined Approach to Capital Allocation**

Priority remains to fund the business and then return capital when business is fully-funded



## Steady, Long-Term Dividend Growth

Sustainable, increasing dividend underpinned by stable, long-term Infrastructure cash flows



## Strong, Multi-Year Pipeline of Growth Opportunities

Continued focus on expanding strategic liquids infrastructure footprint, with near term projects at Gateway and Edmonton

### **Near-Term Growth Drivers**



**Longer-Term Growth Drivers** 

Over \$1 billion of identified growth projects driven by the critical nature and strategic location of our core assets





# Asset Overview

## **Strategically Located Terminal Assets**

Over 25 mmbbl of total terminal capacity supporting critical North American crude egress

Hardisty (13.5 mmbbl)



- Leading market position in Hardisty
- Touches 1 in 4 barrels in the WCSB
- Connected to all egress pipelines
- Exclusive crude supplier to only unit train rail terminal at Hardisty through U.S. Development Group ("USD")
- Diluent Recovery Unit ("DRU") USD joint venture with 50 kbbl/d inlet capacity

 Connected to major egress pipelines (Enbridge and Trans Mountain/TMX)

Near major refineries (Imperial and Suncor)

Edmonton (3.0 mmbbl)

 Three new tanks online in 2023 and 2024 to support customer shipments on the TMX Gateway (8.6 mmbbl)

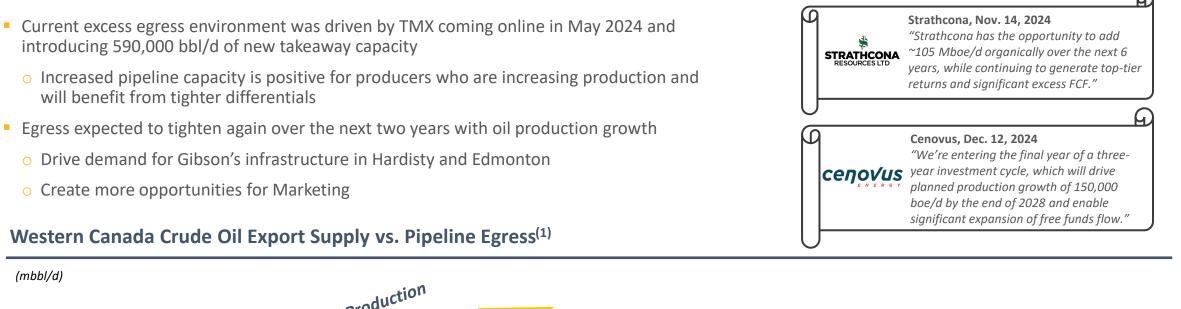


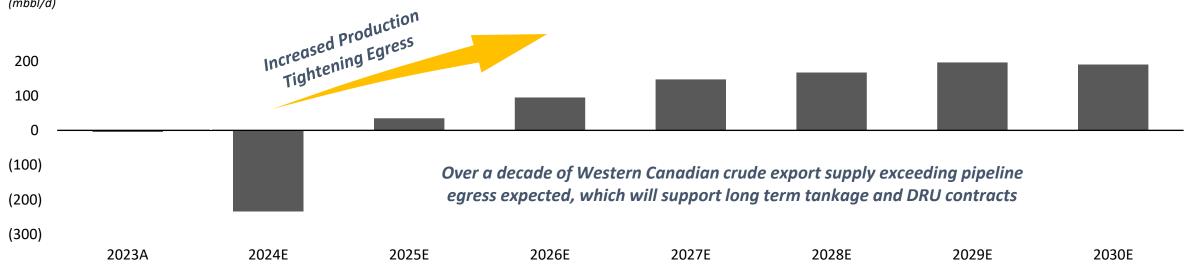
- Second-largest U.S. crude oil export terminal by capacity<sup>(1)</sup>
- One of only two Texas Gulf Coast crude export terminals with VLCC capabilities
- Up to 3.0 mmbbl/d of pipeline connectivity to the Permian basin and Eagle Ford
- Opportunity to increase throughput, storage and add an additional dock



### Western Canada Egress Environment & Outlook

### Excess egress driven by TMX enabling customer growth and driving tankage demand, but expected to tighten by 2026-27







### **Canadian Infrastructure: Hardisty Terminal**

Dominant land position in the Hardisty footprint with a long history of operations and the optionality for continued growth

#### **Essential Location**

- Located at the heart of the Hardisty footprint
- Touches 1 in 4 barrels in the WCSB
- 240 acres of undeveloped land for future expansion



#### **Exclusive Rail Access**

- Exclusive access to the only unit train rail terminal at Hardisty through profit sharing agreement with USD
  - Current capacity of ~210,000 bbl/d (~3.5 unit trains per day), with ability to expand
- Development of the DRU increases demand for rail access



### **Canadian Infrastructure: Hardisty Terminal**

Best-in-class connectivity - replicating Gibson's competitive position not possible and is cost prohibitive

#### **Superior Connectivity**

- Existing best-in-class connectivity provides a wide moat
  - Mainline expansions downstream of Hardisty
  - Helps product reach market at the best price
- Built over decades and impossible to replicate

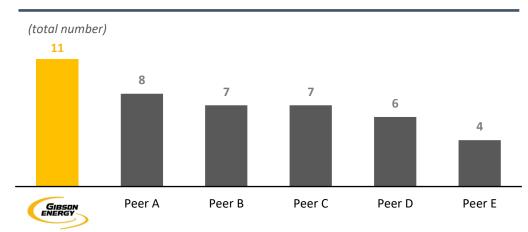
#### **Independent Operator**

- Primary objective of improving customers' market access
- No preference of where customers bring in or send their crude

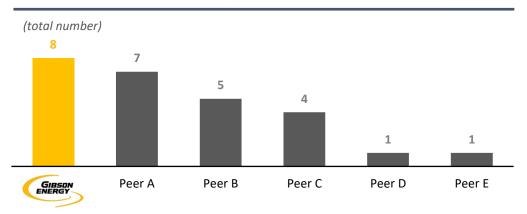
#### **Cost Focused**

- Leveraging existing interconnectivity results in cost advantage
- Track record of placing new tankage on-time and on-budget
- Long useful life with limited maintenance capital required

#### Inbound Pipeline Connections<sup>(1)</sup>



### **Outbound Pipeline Connections**<sup>(1)</sup>





## **Canadian Infrastructure: Hardisty DRU**

High-quality infrastructure project is the first DRU in the WCSB, leveraging and extending Hardisty position

#### Superior Connectivity: Extension of Hardisty

- Further improves Gibson's best-in-class connectivity at Hardisty; sole access point for DRU egress out of WCSB
- DRU customers require contracted tankage at Gibson's Hardisty Terminal and capacity at Hardisty Unit Rail Facility ("HURC")



#### Aligns with Core Strategy

- Stable cash flows: underpinned by 10-year contract with ConocoPhillips Canada for 50,000 bbl/d of inlet capacity
- Safety and efficiency: shipping DRUBit (non-hazardous good) eliminates need to move condensate to / from USGC
- **Scalability:** opportunity to expand in 50,000 bbl/d increments





## **Canadian Infrastructure: Edmonton Terminal**

Attractive terminal position, with two new tanks recently placed in-service in Q4 2024

#### **Essential Location**

- Heart of the Edmonton Industrial Area, next to two major refineries
- Land position to add up to ~1.0mmbbl of tankage, plus adjacent land for further expansion optionality

#### **Superior Connectivity**

- Connected to Mainline, Trans Mountain and TMX
- Access to both CN/CP rail lines
- Offers both crude oil and refined products solutions
- Marketing provides liquidity

### Adaptable Asset Base (Biofuels Blending)

- Biofuels blending project placed into service in 2022
- Supported by a 25-year contract with an investment grade counterparty



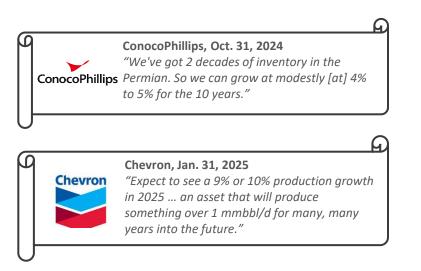


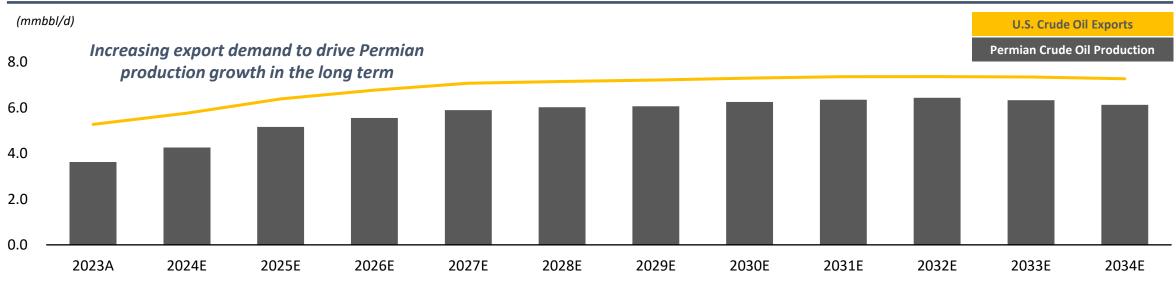
### **Long-Term Permian Production Will Meet Increasing Export Demand**

### Gateway is the second largest U.S. crude export terminal and is strategically located to capture export growth

- Geopolitical environment has increased focus on energy security and diversification of energy imports
- Permian production is expected to grow over the long-term to meet growing demand for US exports from regions including Asia and Europe
- Higher exports are expected to drive sustained demand for services at the strategicallylocated Gateway Terminal
  - o >95% US crude exports from light oil plays including the Permian and Eagle Ford
  - o Corpus Christi well positioned given connectivity to both basins

#### U.S. Crude Oil Exports and Permian Crude Oil Production<sup>(1)</sup>





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## **US Infrastructure: Gateway Terminal**

Purpose-built, locationally advantaged terminal designed to meet customer needs

### **Essential Location**

- One of only two Terminals in Texas able to directly load VLCCs, reducing customer freight cost, time and risk
- Closest terminal in Corpus Christi to open water decreases average turnaround time for shippers by one day relative to inner harbour terminals
- Excess land for future expansions, including incremental tanks / dock

### **Superior Connectivity**

- Connected to Permian (Cactus I & II<sup>(1)</sup>, EPIC, Gray Oak) and Eagle Ford (Harvest)
- Direct-to-water connectivity ensures integrity of crude export quality
- Ability to secure crude supply through connectivity to Gibson's Wink Terminal

### **Customer-Focused Operating Model**

- Greenfield, purpose-built and technologically advanced facility
- Fungible-storage model drives efficiency and minimizes costs for customers



### 2025 Growth Drivers



Re-contracting – refreshed initial 5 to 7-year contract tenor at the same or higher rates



Increased contracted capacity – long-term contracted capacity of ~90%, overall over 90%



Complete dredging – depth of 52' will enable full loading of Suezmax vessels and VLCCs to 1.5mmbbl (max allowable)



Cactus connection – over a million barrels a day of incremental supply



Wink terminal access – ability to source barrels



15% to 20% growth target on run rate by 2025YE

### 2026+ Growth Drivers



**Additional tankage** 

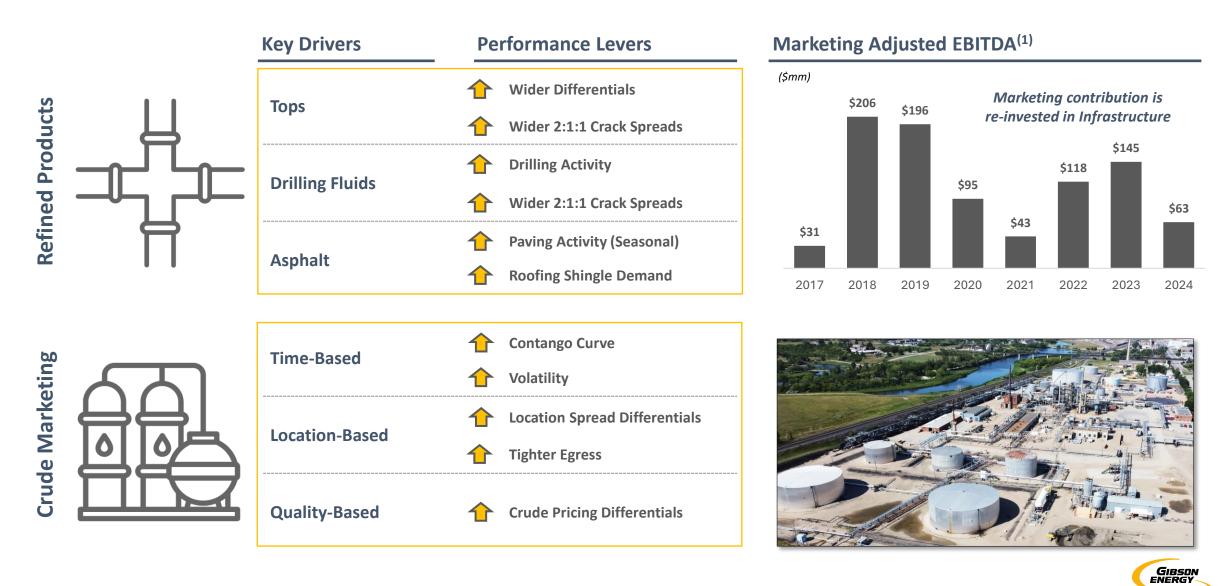
New dock



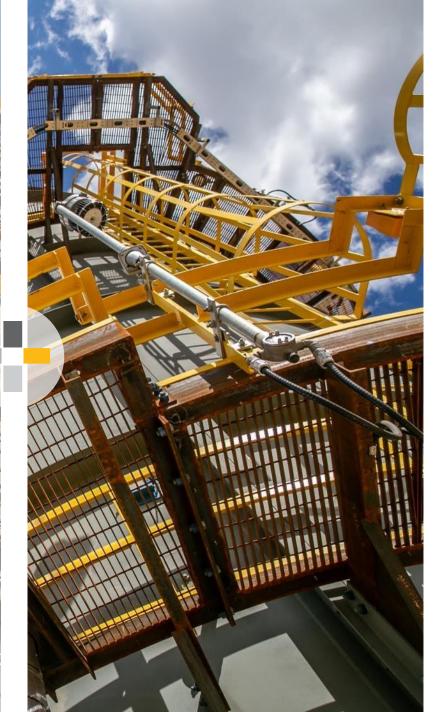
See Endnotes slide at end of presentation.

### **Marketing Overview**

Asset backed marketing business creates value for customers by leveraging access to infrastructure across North America







Financial Overview

### **Financial Governing Principles**

Gibson maintains a strong financial position by adhering to existing targets

Committ	ed Target		Perfor	mance
Quality of Cash Flows	Highly Secured Contract Structure	>80% of Infrastructure revenues from take-or-pay and high- quality fee-for-service contracts	V	>95% Infrastructure revenue from ToP and fee-based contracts <sup>(1)</sup>
Quali Cash I	Creditworthy Counterparties	>85% of Infrastructure exposures under long-term contracts with investment grade counterparties	V	>85% Infrastructure exposure under contracts with IG counterparties <sup>(1)</sup>
Financial Flexibility	Strong Balance Sheet	Infrastructure-only Net Debt to Adjusted EBITDA of <b>no greater than 4.0x</b> (and target 3.0-3.5x on corporate basis) <sup>(2,3)</sup>	V	Metrics within target <sup>(2,3)</sup>
Final Flexil	Maintain & Improve Credit Ratings	Maintain Two Investment Grade ratings	V	S&P: BBB- rating <sup>(4)</sup> DBRS: BBB (low) rating <sup>(4)</sup>
Funding Model	Capital Funding Strategy	Fund growth capital expenditures with maximum 50-60% debt	V	No change to capital funding strateg
Funding Model	Sustainable Payout Ratio	Sustainable long-term <b>payout of 70-80%</b> of DCF and Infrastructure payout less than 100% <sup>(2,3)</sup>	$\checkmark$	Metrics below target <sup>(2,3)</sup>

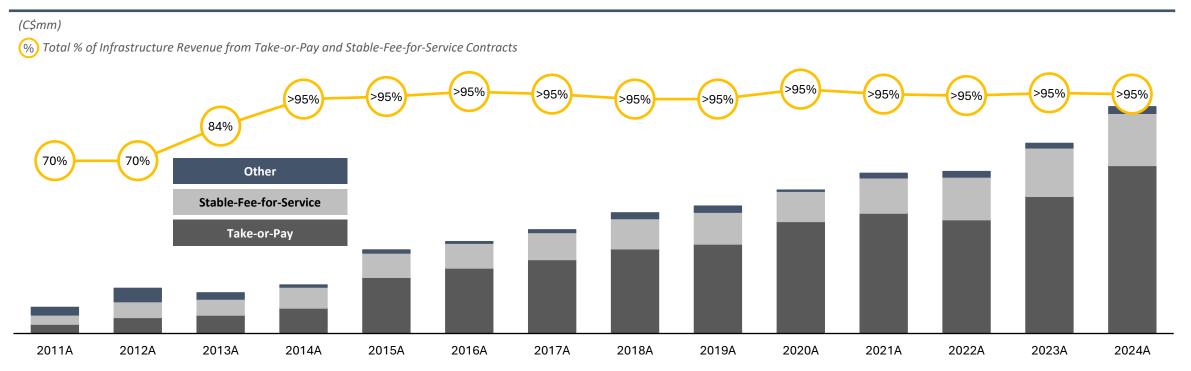
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### **Stable Infrastructure Revenue Driven by Contract Structure**

#### Delivered ~20% Infrastructure Revenue CAGR since 2011 driven by Take-or-Pay revenues

- Growth in proportion of Take-or-Pay revenues within Infrastructure reflective of capital discipline and adherence to Financial Governing Principles
  - Stable fee-based component from Infrastructure has been ratable over time, as it is driven by volumes from Gateway and the oil sands, which show limited variability with commodity prices
  - Nearly all Infrastructure revenue underpinned by long-term contracts with investment grade counterparties

#### Growth in Infrastructure Revenue by Contract Structure<sup>(1)</sup>

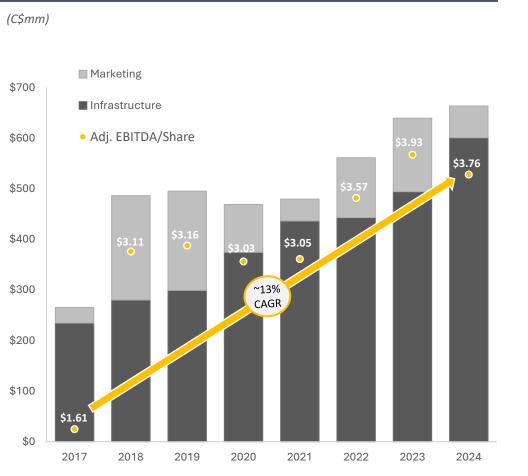


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## **Consistent Growth in Shareholder Returns**

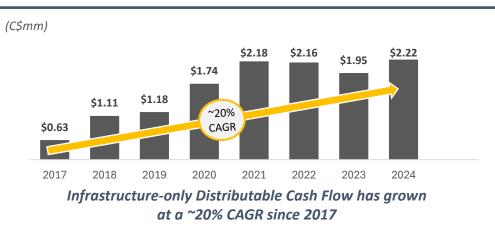
Steady growth driven by Infrastructure platform with Marketing upside



Adjusted EBITDA and Adjusted EBITDA/Share Growth<sup>(1)</sup>

Adjusted EBITDA per share has grown at a ~13% CAGR since 2017; Infrastructure EBITDA has grown at a ~14% CAGR since 2017

#### Infrastructure-Only Distributable Cash Flow/Share Growth<sup>(1)</sup>



#### **Dividend/Share Growth**



Six consecutive dividend increases supported by growth in the Infrastructure business

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# Safety, People & Sustainability



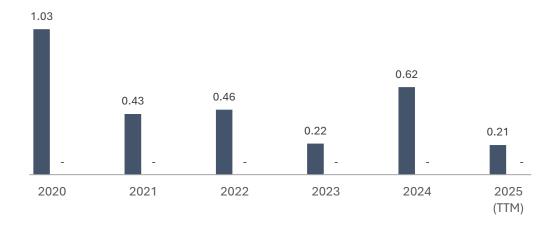
## Safety is Foundational at Gibson

### Uncompromising view on health and safety

- Committed to continually improving its safety performance, enhancing its safety culture and promoting health and wellness
- Dedicated Board Health and Safety Committee responsible for overseeing and supporting the Company's Environment, Health and Safety (EH&S) policies, programs and initiatives
- Industry leading position, recording over 9.0 million hours without a lost time injury
  - o Completed 2024 with no reportable vehicle incidents and one reportable spill (minor in nature)
  - o Competed 2024 with zero Tier 1 and one Tier 2 Process Safety incidents

### Total Recordable and Lost Time Injury Frequencies<sup>(1)</sup>

TRIF: Total Recordable Injuries per 200,000 employee-hours
LTIF: Lost Time Injuries per 200,000 employee-hours





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## **Ownership Mentality**

People, execution and ownership mentality

Pride, Quality & Safety Experient operatin efficient

Performance Orientated

Ownership Mentality Execution Experienced team who take pride in operating our assets safely and efficiently

Focus on strengthening our highperformance team culture



Fundamental belief that employees need to also be owners, driving alignment with external shareholders

### **Ownership Mentality**

- Increased alignment of director and employee interests with shareholders through share ownership
  - 90%+ participation rate in employee share ownership plan
- Director, Executive, and Vice President ownership requirements
- A proportion of short and long-term compensation is based on per share metrics for all participants
  - Significant weighting of at-risk-pay for executives aligned with long-term shareholder interests

### **Base Salary Ownership Requirements**

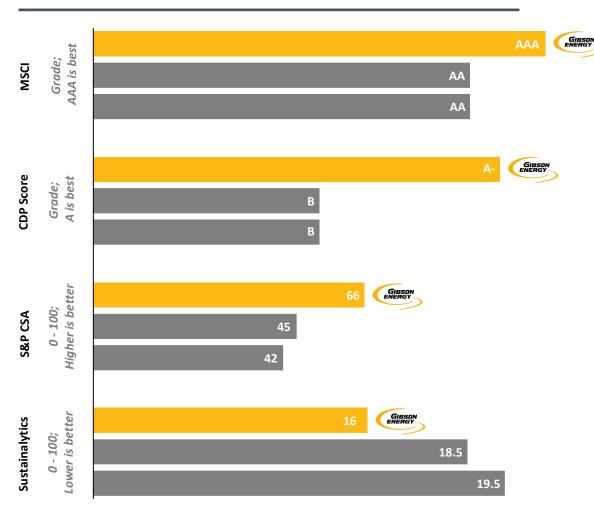
5x For Directors and CEO **3x** For Executive Officers

### 2x For VPs

## **ESG Strategy and Sustainability Performance**

Top ESG rankings from third-party providers with continued progress towards targets

#### ESG Ratings Dashboard<sup>(1)</sup>



### AAA

**MSCI** Rating

### **ACHIEVED**

Target of Racial, Ethnic Minority and Indigenous Representation in Senior Leadership

### **50%**

Female Representation on Board of Directors

**39%** 

Female Representation in the Workforce

LOWEST

Scope 1 & 2 GHG per Revenue in Peer Group

#### A-2024 CDP Score

### 12<sup>th</sup>

Out of 215 companies in the Globe & Mail's rankings of Canada's Corporate Boards<sup>(2)</sup>

### **30%**

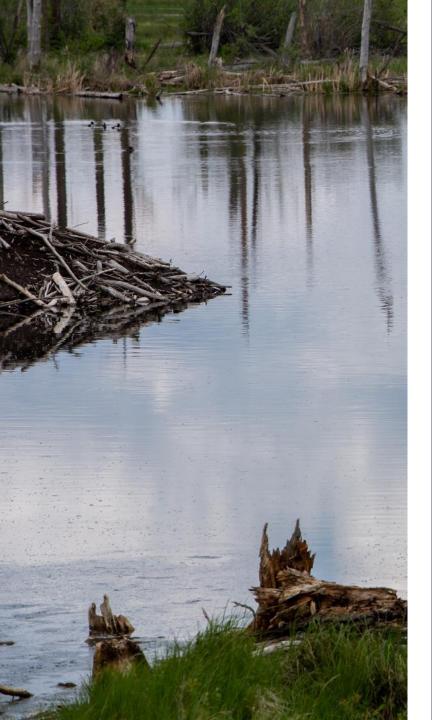
Racial, Ethnic Minority and Indigenous Representation on Board of Directors

### **35%**

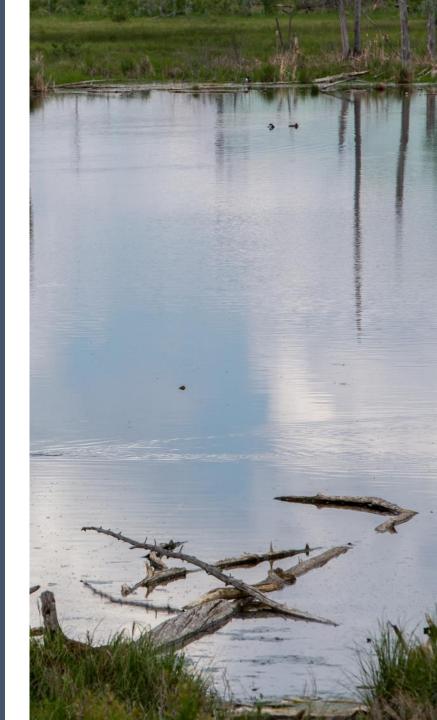
Short-term Incentive Plan tied to ESG Metrics

2050 Target<sup>(3)</sup>





# Appendix



## **Edmonton – Three TMX-Connected Tanks (In-Service)**

Expanded asset base at Edmonton to meet demand from new TMX shippers

#### **Overview**

- Description: Two new 435,000 bbl tanks in 2024 and one new 435,000 tank in 2023, providing incremental storage capacity and increasing facility throughput
- Timeline: Placed in-service in Q4 2023 and 2024

#### **Key Benefits**



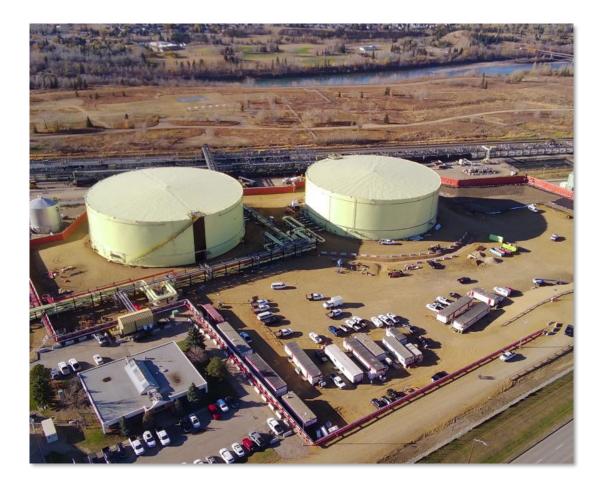
New TMX-connected tanks facilitate shipments for customers on the new pipeline



Projects underpinned by long-term agreements with high quality counterparties



Expands core infrastructure at the Edmonton terminal while increasing throughput and revenue at the facility



## **Gateway – Dredging (In-Service)**

Maximize depth at the terminal to facilitate increased throughput

#### **Overview**

- Description: Dredging will increase depth of Gateway to 52' departure draft and expand dock capacity, matching Corpus Christi-Ingleside Ship Channel maximum allowable loading depth
- Timeline: Placed in-service Q2 2025

#### **Key Benefits**



Allows customers to load additional volumes on a VLCC or a Suezmax



**Reduces customer shipping time and cost** 



Enhances infrastructure at Gateway for increased throughput and revenue





## **Gateway – Cactus II Connection (In Progress)**

Enhance connectivity at the terminal to increase supply available to customers

#### **Overview**

- Description: New connection to the Cactus II Pipeline, enhancing the Gateway Terminal's connectivity and provide our customers with access to incremental Permian supply
- Timeline: Underway, in-service expected Q3 2025

#### **Key Benefits**



Enhances Gateway connectivity, providing access up to 1 mmbbl/d of supply between Cactus I and II from the Permian basin



Expands gathering footprint and potential customer base



Enhances the competitive positioning of Gateway, providing current and future customers to a larger supply of crude volumes driving increased throughput and revenues





## Edmonton – Gibson & Baytex Strategic Partnership

Creating purpose-built solutions for customers to expand crude footprint

#### **Overview**

- Description: Strategic partnership with Baytex to develop liquids infrastructure in the Duvernay
  - Estimated capital investment of ~\$50 million supported by an established return on investment
  - Includes two upstream oil batteries, a central battery and gathering line
- **Timeline:** Underway, in-service expected late Q4 2025

#### **Key Benefits**



Increases connectivity to core Edmonton terminal and ensures long-term, committed volumes



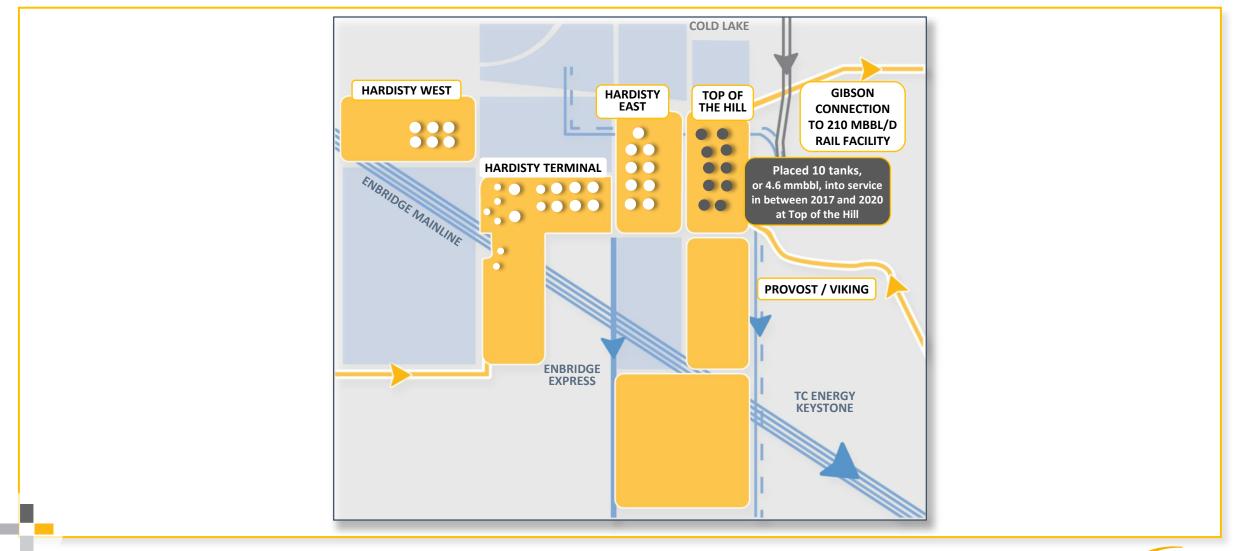
Enhances stable cash flow quality through extendible, 10-year take-or-pay agreement and established ROI



Builds on existing relationship with opportunity for further expansion

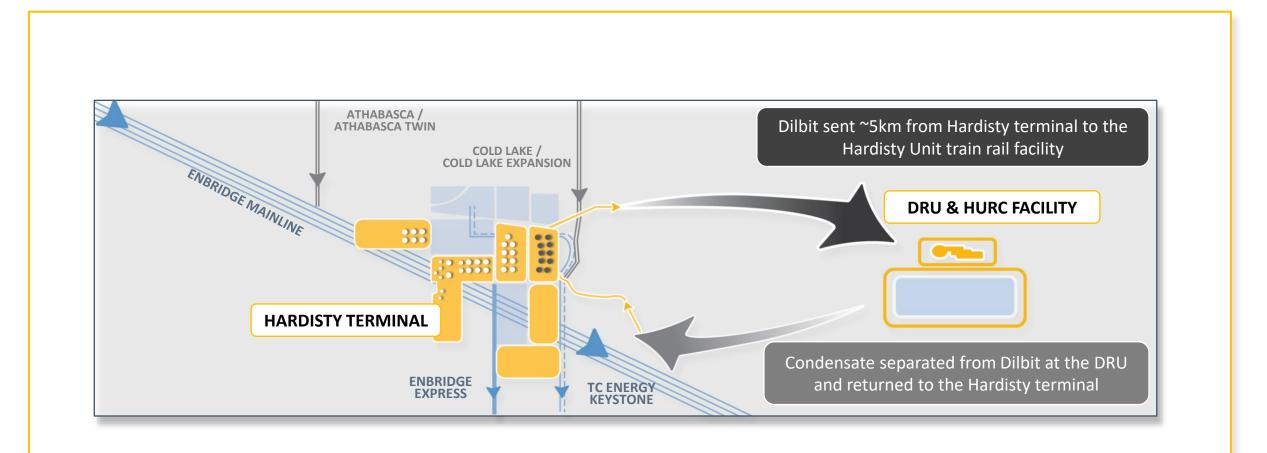


### **Hardisty Terminal Asset Map**



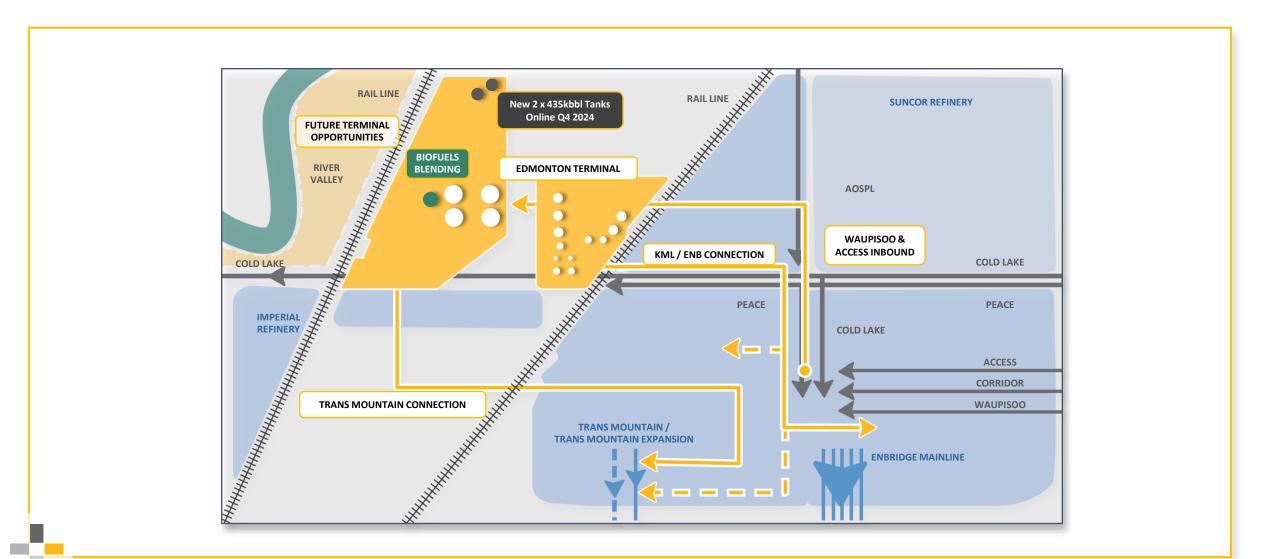
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### Hardisty DRU Asset Map





### **Edmonton Terminal Asset Map**



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## **Sustainability Targets**

	2025 TARGET	2030 TARGET	
OVERALL GHG INTENSITY Reduce our overall greenhouse gas intensity	15%	20%	
PROCESSING GHG INTENSITY TARGET Reduce our aggregate greenhouse gas intensity	30%	40%	
STORAGE & HANDLING GHG INTENSITY TARGET Reduce our aggregate greenhouse gas intensity	60%	95%	
C INDIRECT EMISSIONS (SCOPE 2) Reduce absolute Scope 2 emissions across our business	50%	100%	
DIRECT EMISSIONS (SCOPE 1 & 2) Reduce absolute Scope 1 & 2 emissions (Moose Jaw Facility)	15%		
NET ZERO SCOPE 1 & 2 EMISSI	<b>DNS</b> by 2050		
	2025 TARGET	2030 TARGET	
WOMEN IN THE WORKFORCE At least 1 woman holds an SVP or above role	> 40% of workforce > 33% of VP & above roles	> 43% of workforce > 40% of VP & above roles	
RACIAL & ETHNIC MINORITY REPRESENTATION At least 1 racial & ethnic minority and/or Indigenous Persons holds an SVP or above role	> 21% of workforce	> 23% of workforce	
INDIGENOUS REPRESENTATION       At least 1 racial & ethnic minority and/or Indigenous Persons holds an SVP or above role	> 2.5% of workforce	> 3.5% of workforce	
COMMUNITY Community Contributions	At least \$5 MILLION (minim	um of \$1 million annually)	
COMMUNITY Maintain our leadership in workforce participation in our community giving program	At least 80% p	articipation	
TOTAL RECORDABLE INJURY FREQUENCY (TRIF)	Top quartile safe	Top quartile safety performance	
	TARG	ET	
<b>WOMEN REPRESENTATION</b> Board of Directors	2025 >	2025 > 40%	
RACIAL & ETHNIC MINORITY AND/OR INDIGENOUS REPRESENTATION Board of Directors	2025 At least One	Board Member	
	ONGOING Maintain top quartile performar	ice from third party ESG rating agencies	
B PROTECTION OF ASSETS	ONGOING Ensure robust cybersecurity me	asures are in place	

## **Liquidity and Debt Maturity Profile**

Significant available liquidity and staggered debt maturity profile

#### **Maturity Profile** (C\$mm) **S&P Global** *BBB– rating* Senior \$1B **Sustainability** Linked Credit Facility<sup>(1)</sup> MORNNGSTAR DBRS BBB (low) rating \$1,000 \$800 Senior Unsecured 3.60% \$600 Notes Senior Senior Senior Senior Unsecured Unsecured Unsecured Unsecured 4.45% 5.75% 2.85% 2.45% 5.25% Notes Notes \$400 Senior **Notes** Notes Hybrid 8.70% Unsecured Notes **Hybrid** 6.20% Notes Notes \$200 \$865 1111 \$325 \$135 \$500 \$350 \$350 \$200 \$325 \$200 \$250 \$0 2025E 2027E 2028E 2029E 2029E 2030E 2031E 2033E 2053E

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### **Endnotes**

#### Slide 3: Gibson Energy Snapshot (TSX: GEI)

Market data as of March 31, 2025.

- 1) Metrics do not have standardized meanings under GAAP refer to "Specified Financial Measures" slide.
- 2) Based on 2024A Revenues.
- 3) Credit ratings on senior unsecured notes issued by DBRS Morningstar and S&P, respectively.
- 4) Dividend yield represents annualized quarterly dividend of \$0.43 per share (\$1.72).

#### Slide 6: Long-Term Demand for Oil and Energy Security will Fuel Growth

- 1) OPEC: 2024 World Crude Oil Outlook.
- 2) S&P Global Commodity Insights.

#### Slide 7: Best-in-Class, Strategically Located Liquids Infrastructure Assets

- 1) Connectivity to the Permian and Eagle Ford basins; includes Cactus II pipeline connection currently under construction.
- 2) Based on 2024A results.

#### Slide 8: Focused and Disciplined Strategy

1) 2024A Infrastructure revenues include ~15% intercompany take-or-pay revenues and ~13% intercompany fee-for-service revenues, with the proportion expected to decline over time.

#### Slide 9: Disciplined Approach to Capital Allocation

1) Metrics do not have standardized meanings under GAAP - refer to "Specified Financial Measures" slide.

#### Slide 10: Steady, Long-Term Dividend Growth

Metrics do not have standardized meanings under GAAP – refer to "Specified Financial Measures" slide.
Bloomberg; as of March 31, 2025.

#### Slide 13: Strategically Located Terminal Assets

1) Per RBN; second largest facility based on 2024A volumes.

#### Slide 14: Western Canada Egress Environment & Outlook

1) S&P Global Commodity Insights.

#### Slide 16: Canadian Infrastructure: Hardisty Terminal

1) Peers include Enbridge, Flint Hills, Cenovus, Inter Pipeline, and TC Energy (peers are not linked between charts).

#### Slide 19: Long-Term Permian Production Will Meet Increasing Export Demand

1) S&P Global Commodity Insights.

#### Slide 20: US Infrastructure: Gateway Terminal

Source: EIA, Management.

1) Cactus II connection currently in progress.

#### Slide 21: Marketing Overview

1) Metrics do not have standardized meanings under GAAP – refer to "Specified Financial Measures" slide.

#### Slide 23: Financial Governing Principles

- 1) Based on 2024A Revenues.
- Net Debt to Adjusted EBITDA, Infrastructure-only Net Debt to Adjusted EBITDA, Payout ratio, and Infrastructure-only Payout ratio do not have standardized meanings under GAAP; see "Specified Financial Measures" slide.
- 3) Reflects management's estimates and certain assumptions and adjustments management considers reasonable in the circumstances.
- 4) Credit ratings as at March 31, 2025.

#### Slide 24: Stable Infrastructure Revenue Driven by Contract Structure

1) 2024A Infrastructure revenues include ~15% intercompany take-or-pay revenues and 13% intercompany fee-for-service revenues, with the proportion expected to decline over time.

#### Slide 25: Consistent Growth in Shareholder Returns

Note: Weighted average share count used for per share metrics.

1) Adjusted EBITDA, Adjusted EBITDA per Share, Infrastructure-Only Distributable Cash Flow, Infrastructure-Only Distributable Cash Flow per share and associated compounded annual growth rates do not have standardized meanings under GAAP; see "Specified Financial Measures" slide.

#### Slide 27: Safety is Foundational at Gibson

1) TRIF and LTIF for 2020-2024 were calculated on a YTD basis, while those for 2025 were calculated on a TTM basis.

#### Slide 29: ESG Strategy and Sustainability Performance

- 1) Calculated as average CDP, S&P CSA, MSCI and Sustainalytics ESG Ratings rank vs. direct peers (PPL and KEY); peers not linked between charts.
- 2) The Globe and Mail's comprehensive ranking system of Canada's corporate boards for 2025 as published on December 9, 2024.
- 3) Scope 1 & 2 emissions.

#### Slide 38: Sustainability Targets

Note: All targets are established on a 2020 baseline and intensity targets include Scope 1 and 2 emissions. These targets do not currently include Gateway Terminal. See "Forward-Looking Statement Notice" slide.

#### Slide 39: Liquidity and Debt Maturity Profile

Floating rate revolving credit facility; drawn balance as at March 31, 2025; bilateral facility included in revolving credit facility amounts.



### **Forward-Looking Statement Notice**

#### Definitions

Scope 1 emissions are direct emissions from facilities owned and operated by Gibson; Scope 2 emissions are indirect emissions from the generation of purchased energy for Gibson's owned and operated facilities; Scope 3 emissions are indirect emissions not included in Scope 1 or Scope 2 that Gibson indirectly impacts in its value chain.

All references in this presentation to Net Zero include Scope 1 and Scope 2 emissions, excluding Gateway. All references in this presentation to Gibson's business and asset base are only inclusive of the equity portion of facilities Gibson owns and operates.

#### Forward-Looking Statements

Certain statements contained in this document constitute forward-looking information and statements. The use of any of the words "anticipate", "plan", "aim", "target", "contemplate", "continue", "estimate", "expect", "initend", "propose", "might", "may", "aim", "target", "continue", "estimate", "expect", "initend", "propose", "might", "may", "aim", "target", "reachert", "plant," "actimate", "estimate", "expect", "initend", "propose", "might", "may", "aim", "aim", "target", "continue", "protential", "biosnip forecasts relating to the supply, demand, and expected to identify forward-looking statements. Forward-looking statements, include or egresc qapacity of oil from the supply, demand, and export of oil, both regionally, and Gilbson's positioning to capitalize on the same; forecasts relating to the long-term production of oil from the Permian Basin, the demand therefor, and the anticipated benefits therefrom; Gibson's fauth and therefor, and the anticipated benefits therefrom; Gibson's fauth and therefor, spoint and parts, expect timing of completion of the Castus II connection and thing position and plans of management (including targeted timing); anticipated growth, per share growth and growth; sexpectations and the anticipated benefits therefrom; Gibson's fauth erroris and the anticipated benefits therefrom; Gibson's fauth erroris and the anticipated benefits therefrom; Gibson's fauth erroris and the anticipated formet the advantages; other s' inability to source oil financing prospet and opportunities of Gibson's fauth erroris and the anticipated growth, per share growth and growth; the useful life of assets and apport on involving Gibson's fauth erroris and the anticipated growth, per share growth and growth growth advantages; others' inability to source oil from its Wink terreof. Gibson's source and timing thereof; objectives of inavoring thereof; objectives of inavoring thereof; objectives of inavoring thereof; objectives of inavoring thereof; objective advantages; others' inabilitity or epileate Gibson'

The forward-looking statements reflect Gibson's beliefs and assumptions with respect to, anong other things, future operating and financial results, including annual segment profit; Gibson's ability to obtain the anticipated benefits of the acquisition of Gateway Terminal and its renewable power purchase agreement; the accuracy of historical and forward-looking operational and financial results, including and estimates; the completion of Gateway's connection to the Catus II Pipeline and other construction projects; general ecconomic and financial results, including, without timitation, macroeconomic, societal, political and industry trends; the impact of geopolicity incertaine regaring energy security future growth means for crude oil and petroleum products; commodity prices; non material defaults by the counterparities to agreement; the accuracy of historical and industry conditions, including, without inward-looking operations; commodity prices; non material defaults by the counterparities to agreement; the accuracy of historical and industry conditions, including government responses related thereto on demand for crude oil and petroleum products and will conduct its business; the energy transition that is underway as the world shifts towards a lower carbon economy and a maintained industry focus on sustainability of arborn offices and toreon price outlook; Gibson's relationships with the communities in which we operate; climate-related estimates and scenarios and the exercises; centrologic and new energy efficient of oil and gas industry, and terms of a discoviries; non material efaults or adverse persons. Fuel and a forward-looking government regaring metrical efficient on and the experimental material efaults is underway as the world shifts towards a lower carbon economy and a maintained industry focus on sustainability of actives on sustainability and ESG and the impact thereof on Gibson; fi

Certain forward-looking statements herein are intended to provide readers with information regarding Gibson, including its assessment of future plans, operations and financial performance and may not be appropriate for other purposes. Gibson and its management believe that financial information has been prepared on a reasonable basis, reflecting the best estimates and judgments and, to the best of management's knowledge and opinion, Gibson's expected course of action and results. Forward-looking statements involve known nisks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Although Gibson believes these statements to be reasonable, no assurance can be given that the results or events anticipated in these forward-looking statements will prove to be correct and such forward-looking statements included in this presentation should not be unduly relied upon. Actual results or events could differ materially from those anticipated in these forward-looking statements as a result of, among other things, risks inherent in the businesses conducted by Gibson: risks relating to the acquisition of Gateway, including unexpected liabilities, the acquisition and storage activities, coastal natural disasters, subsidence and coastal erosion, compliance with legislation, terminal competition, and attacks, terrorism or cyber sabotage; the effect of international or global events, including any governmental responses thereto on Gibson's business; the uncertainty of the pace and magnitude of the energy transition and the variation between jurisdictions; risks related to activism, terrorism or other disruptions to operations; competitive factors and economic conditions in the industries in which Gibson operates; prevailing global and domestic financial market and economic conditions; credit ratings applicable to Gibson; worldwide demand for crude oil and petroleum products; volatility of commodity prices, currency and interest rates fluctuations; product supply and demand; operating and borrowing costs and the accuracy of cost estimates, including those associated with Gibson's ESG and sustainability programs; the effect of reductions or increases in Gibson's borrowing costs; exposure to counterparties and partners, including ability and willingness of such parties to satisfy contractual obligations in a timely manner; future capital expenditures; capital expenditures by oil and gas companies; production of crude oil; decommissioning, abandonment and regulations, including environmental and tax laws and regulations; competition for employees and other personnel, equipment, material and services related thereto; dependence on certain third parties, key suppliers and key personnel; reputational risks; risks associated with Indigenous relations; risks associated with the Hardisty DRU project; capital project delivery and success; risks associated with Gibson's use of technology, including the use of artificial intelligence or attacks by hackers and/or cyberterrorists or breaches due to employee error, malfeasance or other disruptions, and any increased remote access to Gibson's systems; ability to obtain regulatory approvals necessary for the conduct of Gibson's business; the availability and cost of employees and other personnel, equipment, materials and services; labour relations; seasonality and adverse weather conditions, including as a result of climate change and its impact on product demand, exploration, inherent risks associated with the exploration, production and transportation of crude oil and petroleum products; litigation risk; political developments around the world, including the areas in which Gibson operates; capital efficiencies and cost savings; applicable laws and government policies; the sufficiency of budgeted capital expenditures in carrying out planned activities; the availability and cost of labour, materials, services and infrastructure; the development and performance of technology and new energy efficient products, services and programs including but not limited to the use of zero-emission and renewable fuels, carbon price outlook; the cooperation of joint venture partners in reaching the Net Zero by 2050 target; the power system transformation and grid modernization; levels of demand for our services and other risks and uncertainties described in Gibson's Annual Information Form and Management's Discussion and Analysis for the year ended December 31, 2024 and other documents Gibson files from time to time with securities regulatory authorities, as filed on SEDAR+ and available on the Gibson website at www.gibsonenergy.com.

This document includes information related to Gibson's ESG goals and sustainability related achievements, activities, commitments and plans, as well as statements about the environmental benefits and climate-related effects of our business activities. This information is prepared and disclosed in accordance with currently applicable law, standards and best practices and, where applicable, has been verified by third-party entities. Gibson's sustainability and ESG disclosures are overseen by the sustainability and ESG committee of fits board of directors and are subject to regular internal reporting and review. Such disclosures are accurate as at the date of publication, but include forward-looking information that is based on a number of assumptions and is subject to known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially from those contained within our sustainability and ESG disclosures. Our ESG goals and plans to reduce our emissions may continue to evolve.

In addition, this document may contain forward-looking information attributed to third party sources. The forward-looking statements contained in this document represent Gibson's expectations as of the date hereof and are subject to change after such date. Gibson disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as may be required by applicable laws. Readers are cautioned that the foregoing lists are not exhaustive. For a full discussion of our material risk factors, see "Risk Factors" in Gibson's Annual Information Form and Analysis for the year ended December 31, 2024 and the risk factors described in other documents Gibson files from time to time with securities regulatory authorities, as filed on SEDAPA and available on the Gibson exbasite at www.gibsonenergy.com.



### **Specified Financial Measures**

#### Specified Financial Measures

This presentation contains references to certain non-IFRS financial measures and ratios and industry measures that are used by the Company, as indicators of financial performance. These measures include; Adjusted EBITDA, Net Debt, Distributable Cash Flow, Enterprise Value and various ratios derived from such measures. Such measures and ratios are not recognized under IFRS, and do not have a standardized meaning under IFRS, and therefore may not be comparable to similar measures used by other company believes presenting non-IFRS financial measures helps readers to better understand how management analyses results, shows the impacts of specified items on the results of the reported periods and allows readers to assess results without the specified items if they consider such items not to be reflective of the company's operations.

Management considers these to be important supplemental measures of the Company's performance and believes these measures are frequently used by securities analysts, investors and other interested parties in the evaluations of companies in industries with similar capital structures. Readers are encouraged to evaluate each adjustment and the reasons the Company considers it appropriate for supplemental analysis. Readers are cautioned, however, that these measures should not be construed as an alternative to net income, cash flow from operating activities, segment profit, gross profit or other measures of financial results determined in accordance with IFRS, as an indication of the performance of the Company. For further details on these measures, see the "Specified Financial Measures" section of the Company's MD&A which is incorporated by reference herein and is available on SEDAR+ at <a href="https://www.gibsonenergy.com">www.gibsonenergy.com</a>.

Adjusted EBITDA, Net Debt, Net Debt, Net Debt, Net Debt, Net Debt, Net Debt, Distributable Cash Flow, Distributable Cash Flow, Distributable Cash Flow, Growth Capital, Replacement Capital and various supplementary financial measures are defined in the Company's MD&A and are reconciled to their most directly comparable financial measures under GAAP, if applicable. All such reconciliations in respect of the Company are in the non-GAAP advisory section of the applicable MD&A, each of which are available on Gibson's SEDAR+ profile at www.sedarplus.ca and each such reconciliation is incorporated by reference herein. Infrastructure-only Net Debt to Adjusted EBITDA ratio (Leverage Ratio), Distributable cash flow per share, Payout Ratio and Infrastructure-only Payout ratio are non-GAAP financial ratios, in each case as presented on a standalone or consolidated basis.

• Enterprise value is a supplementary measure intended to measure a Company's total value, calculated as market capitalization plus Net Debt.

Infrastructure-only Payout ratio is a non-GAAP ratio, which is useful to investors as it demonstrates the ability of the Company's Infrastructure segment to generate cash flows to pay dividends, and the proportion of cash generated that is used to pay dividends. Infrastructure-only Payout Ratio is calculated as dividends declared over Infrastructure-only Adjusted EBITDA less G&A, Interest and Replacement Capital.

Infrastructure-only Leverage ratio is a non-GAAP ratio calculated as Net Debt divided by Infrastructure Adjusted EBITDA. The Company, lenders, investors and analysts use this ratio to monitor the Infrastructure segments impact on the Company's capital structure and financing requirements, while measuring its ability to cover debt obligations over time